



Healthcare

Crider Health Center
www.criderhealth.org

Why JMT?

- Real-world knowledge coupled with product knowledge.
- Customized training using HFH's data.
- Experienced, approachable staff.

"In a very short period of time, we started providing dental, primary care and pediatric services, acquired a new medical practice, and began building another facility. I don't see how we could have done this without JMT Consulting Group and Sage MIP Fund Accounting."

**- Beth Smith
Vice President of
Finance and Facilities**

Crider Health Center Cures Accounting Headaches with JMT Consulting Group

Crider Health Center, a nonprofit community health center, began serving the mental health needs of adults and children in 1979. Crider was a state licensed community mental health center serving St. Charles, Lincoln, Franklin and Warren Counties in Missouri until 2007. At that time, Crider Center for Mental Health became Crider Health Center and expanded its mission to include primary and dental health care services.

Crider Health Center was granted status as a Federally Qualified Health Center (FQHC) in September 2007. By providing access to primary, mental and dental health services, Crider continues to improve the health of underserved citizens within its service area. Crider is accredited by the Commission on Accreditation of Rehabilitation Facilities and has the Better Business Bureau's Accredited Charity Seal.

Expansion Creates Accounting Woes

When Crider was strictly a state funded community mental health center, financial management was relatively basic. But with an enhanced mission and status as a FQHC came the need for additional fundraising - and more complicated reporting. Today, Crider receives federal and state funding as well as grants and donations from individuals, corporations, foundations and local government agencies, and businesses. It partners with United Way, and holds major fund-raising events.

Strict compliance with multilevel regulations is a must.

"Not many community mental health centers grow in the direction we did," says Beth Smith, Vice President of Finance and Facilities. "So we had little frame of reference for our new environment. We had a huge learning curve for dealing with the complexity of federal reporting and red tape. For instance, audits were killing us. To stay in compliance with federal auditing guidelines, we were forced to work long hours just to provide specific reports customized for each agency within each program. Upon bringing in an expensive auditing firm to help, we realized that there had to be a better solution."

Rx: JMT Consulting Group

Crider turned to nonprofit consultancy, JMT Consulting Group, who designed and implemented Sage MIP Fund Accounting, a financial Management solution designed specifically for nonprofits. The award-winning software is used to plan and manage budgets, maximize grants, and produce accurate customized reports in minutes.

"JMT has a very extensive knowledgebase when it comes to automated accounting and the specific needs of non-profits," says Smith. "They grasped our situation right away, and knew exactly how to upgrade us from a more basic system to Sage MIP Fund Accounting. They were very attentive to our needs, and gave us a user-friendly system that did everything we wanted."



Crider Health Center Cures Accounting Headaches with JMT Consulting Group Continued...

Crider's consulting partner also helped train employees on the new system, for a speedy and trouble-free transition. "JMT attended meetings with new staffers and website developers too," adds Smith. "And they have continued to provide excellent support after the installation. Whenever we have any issues and need to call for support, they resolve the situation right away. We can count on them to do whatever it takes to maximize our system."

Rapid Reports

With its new accounting system and trained staff, Crider finds it much simpler to maintain its status as a FQHC. It also can now quickly provide local and national contributing agencies with the data necessary for continued financial support. "Various funders expect very detailed information on how their money is spent. With Sage MIP, we can create a report with a few clicks of the mouse," says Smith.

"Sage MIP Fund Accounting is great because you can cross fiscal years or funding years," she continues. "You can set up groups, and send one report to the feds, another to the state, and a third to United Way. It's so flexible and reliable - I just can't say enough about its reporting capabilities."

Funds can also be kept distinct. JMT Consulting Group set up three separate 501C3 organizations within the software. Each has a unique PIN, ensuring fiscal segregation. This allows the center to adhere to HRSA and HUD criteria, yet still maintain a

simplified data entry and reporting system.

Cost-effective Audits, Great Growth

Being able to create custom reports in-house saves on auditing fees too. "Before, we had to pay an outside auditor several thousand dollars to create a report, and it took a day and a half," Smith explains. "Now we can do it ourselves whenever we want, and realize an enormous savings in both time and money."

Smith attributes the center's rapid growth, in part, to their business partner and software. "In a very short period of time, we started providing dental, primary care and pediatric services, acquired a new medical practice, and began building another facility. I don't see how we could have done this without JMT Consulting Group and Sage MIP Fund Accounting," she says.



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